

## BUILDING AGILITY AND RESILIENCE

**AS CHAIRPERSON OF** Piramal Pharma Ltd (PPL), Nandini Piramal says she has worked towards cultivating a culture of innovation and diversity. “We have expanded globally, enhanced our manufacturing capabilities, and strengthened our focus on the contract development and manufacturing organisation (CDMO) business and the consumer product division,” she says.

Piramal believes in empowering her teams. “My ongoing focus is on building a resilient, forward-thinking organisation that can compete with global pharma brands,” she says.

Leading a company in the rapidly changing pharma sector comes with its challenges. She identifies several hurdles, including regulatory changes, supply chain disruptions, and shifts in market demand. “These challenges require quick adaptation,” she says. “To address them, we have strengthened our operational resilience, invested in technology, and cultivated a culture of agility.”

Under her, PPL has seen improvement in key financial metrics. It reported revenues of ₹8,171 crore in FY24, a 15% growth year-on-year, while its Ebitda increased



PHOTO BY MANDAR DEODHAR

**NANDINI PIRAMAL**  
44, Chairperson, Piramal Pharma Ltd

by 61% to ₹1,372 crore.

PPL’s success relies on a commitment to long-term, sustainable growth, says Piramal. “Our key strategies are continuous investment in innovation, both in our R&D and digital capabilities, and maintaining a patient-first approach in

everything we do,” she says, adding that PPL has also diversified its portfolio across complex generics, CDMO, and consumer healthcare to remain agile and meet evolving market needs. **BT**

— BY **NEETU CHANDRA SHARMA**

### ADVICE TO YOUR YOUNGER SELF

Trust the process, embrace challenges, and focus on building strong teams

### MANTRA FOR CHALLENGES

You are what your deep driving desire is. As your desire is, so is your will. As your will is, so is your deed. As your deed is, so is your destiny